



Life In Brief

Hometown: New York, NY

Education:

- JD, University of Baltimore, 2002
- BA, Political Science, University of Delaware, 1993

Work History:

- Vice President of Government and Industry Affairs, A.O. Smith, 2016-Present
- Squire Patton Boggs LLP, 2002-2016 Partner, 2010-2016 Associate, 2002-2009
- JP&G Corporation, 2003-2008
- Law Clerk, Maryland Commission on Human Relations, 2000-2001
- Senior Legislative Assistant, Office of Jerrold Nadler (D-NY10), 1996-1999
- Legislative Aide/Staff Assistant, Office of Eliot Engel (D-NY16), 1993-1996

Quick Summary

Attorney, entrepreneur, and government affairs executive for water heating and water treatment company A. O. Smith (NYSE:AOS) whose career is marked by bridging legal and business principals to energy and environmental policy advocacy

- Fourth generation New Yorker and former college football player at the University of Delaware; began his professional career as a Hill staffer for New York Democratic congressmen and developed an interest in environmental regulation
- Joined law firm Squire Patton Boggs out of law school, where he rose to partner and led the Energy and Environment Public Policy and Regulatory Practice Group; counseled clients

on energy, environmental policy, and business planning, with a focus on renewable and alternative energy development, generation, and distribution

- Co-founded JP&G Corporation with family members doing commercial contract work; managed financial and civic affairs for the company, which held investments in real estate properties
- Involved in the promotion of clean energy outside of his work as a lawyer and government affairs executive; co-founded and was regional director of clean technology accelerator program Cleantech Open and was appointed by Maryland Gov. Martin O'Malley to the Maryland Clean Energy Center's board of directors
- Currently serves as vice president of government and industry affairs at A.O. Smith, a former client of his at Squire Patton Boggs; Greene is responsible for overseeing the company's legislative, regulatory, and industry initiatives, including administration of its PAC, as well as monitoring and influencing legislation at the federal, state, and local level that impacts A.O. Smith and the water heating and treatment industry, including issues such as water heating's role in demand response programs and regulatory standards for contaminants in drinking water

Approach and Motivations

Combines practical, legal, business, and legislative knowledge concerning sustainability at both the federal and state level; believes in fostering innovation by engaging the private sector and lifting up minority entrepreneurs

- Brings knowledge of the policy process having worked as a Hill staffer for seven years on issues related to environmental and energy regulation, and private sector legal counsel on the Energy Policy Act of 2005 and the Energy Independence and Security Act of 2007





Joshua Greene

VP of Government and Industry Affairs at A.O. Smith



- As a business founder raised in a family of entrepreneurs, Greene saw the practical, private market side of regulatory policy in energy and environment, which informs his approach to government affairs and drives his support for entrepreneurship incubator programs
- Views fostering entrepreneurship as a crucial step in moving towards establishing a more sustainable and circular economy and job creation; says that governments can provide important venues by which entrepreneurs can experiment and come up with promising solutions
- Says that cleantech technologies not only do a public and environmental good but also make strong business cases
- Informed by his client work at Squire Patton Boggs, Greene gained a deep knowledge of the legal side of energy and environmental policy; and leverages this when working with corporate development leaders at A.O. Smith on new business opportunities
- Believes that diversity leads to more innovation and advocates greater investment in communities of color and amongst women, including early education STEM programs, mentorship, and accelerator programs; views outreach to “the right” organizations, such as historically black colleges and universities, as crucial to building diversity in the energy space
- Advisory Board (Southeast Region), Cleantech Open

Professional Affiliations

- Former Board, Maryland Clean Energy Center
- Economic Policy Club of Washington D.C.
- Board member, Canadian American Business Council
- Former Board, Maryland Clean Energy Center
- Former Commissioner, Maryland Economic Development Commission

